

## Information on the Safety of Air Cargo

On April 29, 2010 the EU Regulation 300/2008 came into force which implements the international requirements of the U.S. Department of aviation safety in the daily practices. Thus, air freight may generally only be loaded and transported by aircraft with the status "secure" (SPX or SCO). Manufacturing companies that want to ship their products by air freight, have two ways to achieve this security status.

The first way is to send air cargo "safely" with the status SPX, is the new regulatory approval of their own company as a "known shipper". The new authorization procedure requires major organizational and staffing requirements as well as an official on-site verification and must be successfully completed by March 25, 2013.

In order to minimize the high costs related with this first way in the interest of our customers, we have chosen the second, lower-cost option: "Insecure" Air cargo is made "safe" by means of downstream safety inspection by regulated agents or air carriers in accordance with legal requirements.

Our Logistics Service Provider (sender) has thus applied for a "regulated agent". The accreditation process includes extensive training and safety measures, the establishment of a safety area for the air freight and the establishment of the individual test methods: X-ray, manual search, visual inspection, explosive detection systems (EDS) and / or explosive trace detection (ETD).

The fulfillment of legal demands for more security, depending on the cost of control is associated with additional costs of 0.20 € per kg of air cargo and costs of 150 € per shipment which we have to charge our customers separately.

For lower shipment weights (up to 68 kg), we strongly encourage our customers to use courier express service (CEP) with the status of SCO. Since the CEP services carry out a 100 percent safety check already today, additional cost for security checks can be completely avoided. However, the agreed Incoterm has to be changed to DAP (delivered at place). In total costs "Door-to-door" this version is for our customers in any case cheaper, faster and also more convenient, since the security check is already included.